BRIDAL SHOW EXHIBITOR PACKAGE

Everything You Need To Know — And Every Benefit You'll Love









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Proven Benefits of Exhibiting at Our Bridal Shows

Being part of our bridal expos goes far beyond simply having a booth — it's stepping into a high-impact marketing opportunity designed to put your business in front of motivated, high-value couples. Whether you're an established pro or a growing brand, here's why vendors LOVE exhibiting with us:



Meet couples face-to-face while they're actively planning and ready to buy. These in-person conversations build instant trust, help you stand out, and convert quickly into bookings. You'll also collect valuable contact information for follow-ups and long-term sales.



GET THE BEST BRIDAL LEADS IN ROCHESTER—FAST!

Exhibitors receive a powerful Excel follow-up list just days after the show, delivered straight to your inbox. It includes:

- Wedding date (exact or estimated)
- Bride's name

- Mailing address
- Phone number
- Email
- Spouse/fiancé's name

We give YOU all the information they give us! That means hundreds of real, engaged couples—ready to book—right at your fingertips.

- **MAKE SALES ON THE SPOT**
 - There's real energy and buying momentum at our shows. When you offer show-only deals or limited-time packages, couples are excited to commit that day boosting your revenue fast.
- A ELEVATE YOUR BRAND

Your booth is your stage. Use it to demonstrate your expertise, showcase new products or services, and make a memorable impression. Live demos, creative displays, and personal interaction help you position your business as the go-to choice for wedding couples.

- OUTSHINE THE COMPETITION
 - If you're not at the show your competitor is. Exhibiting keeps you visible, top-of-mind, and part of the couples' decision-making process. Let engaged couples see exactly why YOU are their best choice.
- NETWORK WITH INDUSTRY PROFESSIONALS

It's not just about couples — it's about connections. Build relationships with other vendors, share referrals, collaborate, and create partnerships that grow your business beyond the show.

- MARKET INSIGHTS & FEEDBACK
 Get a front-row look at what couples are asking for and what competitors are doing. Use what you learn to improve your services, pricing, and offerings.
- STAY RELEVANT & VISIBLE
 Trends shift quickly. Showing up keeps your brand current, credible, and aligned with what today's couples want.
 Consistent visibility means continued bookings.

Let's Fill Your Calendar—Reserve Your Booth Now!

Download the Show Agreement & Contract for Exhibit Space and secure your space before categories fill up!

TESTIMONIALS What our exhibitors say about us



CELEBRATEYOU EVENTS

It's always a joy to work with Jeff for the 585Wedding Shows! This really helped to launch our business a year ago! We are thankful for the opportunities that the 585Wedding Shows have given us and have booked many clients from the shows! The dedication Jeff puts into making these shows possible is unmatched. 10/10 recommend for new business owners entering into the Rochester wedding industry!





ROCHESTER MARRIOTT AIRPORT

We at the Rochester Marriott Airport always look forward to participating in the 585 Wedding Bridal Shows! It's such a wonderful opportunity to connect with engaged couples and share how our venue can enhance their wedding celebrations. The show is always well organized, full of great energy, and a great place to meet other talented professionals in the Rochester community.





PAPERROZZI INVITATIONS

We're so grateful to be part of 585Wedding's incredible bridal shows over the last 5 years. The energy, organization, and quality of couples attending were impressive — this show we booked 15+ appointments, and had amazing conversations with brides who truly connected with our designs. It was a fantastic experience from start to finish!





DINNER 4 TWO

We were incredibly impressed by the quality of the event and the professional execution by the 585Wedding staff. The foot traffic was consistently high, and it was clear the promoter had done an excellent job of marketing the event to the right audience. We had genuinely engaged conversations with numerous brides and ended up securing a fantastic amount of new business. This was one of the most productive bridal shows we've ever attended, and we highly recommend their events to any vendor looking to connect with qualified leads. We've already booked our spot for next year!



Year-Round Bridal Show Marketing That Drives Real Results

We don't just promote bridal shows — we power a year-round, multi-channel marketing campaign designed to attract hundreds of qualified, engaged couples ready to book and connect directly with top wedding professionals like you.



TARGETED GOOGLE ADS

Laser-focused campaigns reaching couples searching for wedding vendors.

SOCIAL MEDIA ADS

Facebook, Instagram & TikTok ads and boosted posts that keep our shows trending.

EMAIL BLASTS

Several campaigns sent to verified engaged-couple lists throughout the year.

TEXT MESSAGE CAMPAIGNS

Fast, personal reminders that drive show attendance.

DIRECT MAIL INVITATIONS

Eye-catching postcards mailed to newly engaged couples.

• OUTDOOR MINI BILLBOARDS

High-visibility exposure across Monroe County and surrounding counties.

• EXHIBITOR SPOTLIGHTS

Featured posts on our social media platforms showcasing participating pros.

PREMIUM WEBSITE LISTINGS

Top placement on RochestersLargestBridalShows.com with your logo featured on our vendor carousel, plus direct links to your website, Facebook, and Instagram for maximum visibility.

Be part of the select group of wedding professionals couples meet first — and remember most.



DOORPRIZE / SHOW DAY OFFER

Bring More Brides To Your Booth!

Showcase a doorprize and/or a special show day offer and let the brides come to you!



One of the most powerful ways to pull brides right to YOUR booth is by offering a grand prize giveaway and/or a special show-only offer.



Optional, but highly encouraged — and always a BIG traffic driver!

This simple step instantly makes your booth a must-visit stop and gives you more one-on-one time with future brides who are eager to connect.



WHY IT WORKS:

Brides LOVE giveaways and/or exclusive offers — they'll flock to your booth for the chance to win or save.

More traffic = more conversations, more leads, and more bookings.

Your giveaway and/or offer will also be featured in our social media promotions, giving you extra exposure before the show even begins.

SUBMIT YOUR PRIZE AND/OR OFFER



CLICK HERE

(It only takes 2 minutes — the sooner you send it, the sooner we can start promoting

YOU in our countdown and buzz-building campaigns!)

GET INSPIRED WITH PRIZE & OFFER IDEAS

CLICK HERE

Check out prize & offer suggestions. Get creative, or keep it simple. Every giveaway

and/or offer helps draw more attention to the bridal show AND your booth!

We can't wait to spotlight your booth and help you make a big impact with future brides!

QUESTIONS?

Please call Jeff at 585-227-7690 or email jeff@585wedding.com

BRIDAL SWAG BAGS

Deadline: January 10

Promote your business at Rochester's Largest Bridal Show!

This is an additional FREE PERK for being part of the bridal show! (This is optional)



Be part of the excitement by including your flyer, promo item, or special offer in our exclusive Bridal Bags—personally handed out to every future bride attending the show on January 24th!

WHAT TO INCLUDE

Promotional Marketing Materials. Anything that fits in an 15" x 18" bag.



Examples

- Flyers
- Brochures
- Magnets, pens, etc.



Specifications

- Max thickness: 1/4
- Max weight: 2 oz
- Only one item per company



HOW TO PARTICIPATE

Please contact Jeff to let us know that you would like to participate.



Contact Jeff

• Call: 585-227-7690

Email: jeff@585wedding.com



Details

• Quantity: 200 peices of your promotional matierals

• Deadline: January 10, 2026



Mail to: 585wedding PO Box 26498 Rochester, NY 14626 Drop Off, Courier, Fed-Ex, or UPS 585wedding 5 Fisher Road, Suite 4 Rochester, NY 14624



LET'S GET SOCIAL

Beautiful Things Happen When We Share

Beautiful Things Happen When We Share

Share our latest posts on Instagram and Facebook, show your excitement, and let brides know their dream wedding plans begin at the Bridal Expo!

Download Now



READY TO SHARE?

We've made it simple. Just download any (or all!) of the images below and post them on your social channels.

Don't forget to tag us and use the hashtags

#585Wedding

#RochesterBridalExpo

#RochesterWeddingExpo

#RochesterBrides

#BridalExpo

#WeddingExpo

#BridalShow

#WeddingShow

#EngagedCouples

#WeddingPlanning,

so we can celebrate together!





QUESTIONS?

Please call Jeff at 585-227-7690 or email jeff@585wedding.com

Exhibitor Success Checklist

BEFORE THE SHOW (Pre-Show Prep)

☐ PROMOTE YOU'RE EXHIBITING	
O Post on all your social media channels ("Come see us at the Bridal Show!")	
Email current leads and past clients	4
Add bridal show info to your website and voicemail	7
Mention show specials you'll be offering	
☐ PLAN YOUR BOOTH DISPLAY	
Your booth is your first impression — make it visually on-brand and welcoming.	
Plan your branded signage, banners, samples, décor, and lighting	
 Know your layout (tablecloths, backdrop, pipe and drape, props, product displays) 	
Print price sheets, promo cards, business cards, and brochures	
Prepare a giveaway, raffle, or show special	
Test electronics, lighting, displays, and music	
GET SALES & LEAD MATERIALS READY	
 Lead forms, QR codes, iPads/tablets, clipboards, pens 	
Prepare a giveaway signup or digital capture system	
Bring contracts or booking forms if you'll take deposits onsite	
PRACTICE YOUR PITCH & PREPARE STAFF	
Rehearse a 10–20 second intro	
 Decide who talks, gathers info, books consultations, etc. 	
 Dress appropriately — branded, professional, and comfortable 	
LOGISTICS	
Oconfirm setup time, parking, and load-in details — 9:00 AM to 11:45 AM (doors open at 12 noon)	
Pack tools, scissors, clips, extension cords, HDMI cables, chargers, tape, Velcro, signage stands, promo items	
DAY OF THE SHOW	
☐ STAY ACTIVE	
Leverage Social Media throughout the show day — post photos, videos, and stories to boost visibility.	
ARRIVE EARLY & SET UP SMOOTHLY	
 Set up your booth before attendees arrive — 9:00 AM to 11:45 AM (doors open at 12 noon) 	
Test electronics, lighting, displays, and music	

Pallie Lauren

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LOOK APPROACHABLE & ENGAGING	PHOTOGRAPHY
 Stand up, smile, and start conversations 	East
 Avoid sitting, eating, or being on your phone 	
 Greet, engage, and move people into conversations or lead capture 	
COLLECT LEADS STRATEGICALLY	
 Use QR codes, raffle entries, sign-in sheets, or tablets 	
Ask qualifying questions (date, venue, services needed)	
Offer a show-only incentive to book/schedule a call	19
☐ BE PREPARED TO BOOK OR SCHEDULE	
Have pricing ready	
Offer consultations or mini bookings on the spot	
Take deposits if it fits your business	
☐ NETWORK WITH OTHER VENDORS	
 Exchange cards, talk collaborations, cross-promote 	
AFTER THE SHOW (Follow-Up & Conversion)	
☐ FOLLOW UP FAST	
O Don't wait! Reach out within 24–72 hours while the show is still fresh	in couples' minds.
Upload the Excel bridal show lead list we provide to exhibitors (delive to your CRM or email platform for easy follow-up and tracking.	ered within a couple days of the show)
A quick, friendly message can turn interest into bookings.	
Reference meeting them at the bridal show and personalize your meeting.	ssage.
 Send thank-you notes, special offers, or links to schedule a consultation 	ion.
☐ PROMOTE YOUR SHOW SPECIAL	
Remind them of your limited-time offer.	
Include testimonials, photos, or packages.	
SCHEDULE CONSULTATIONS & TOURS	
 Follow up with anyone who booked a call or showed interest. 	
Offer easy links to schedule.	
☐ EVALUATE & IMPROVE FOR NEXT TIME	
What worked in your setup, pitch, and follow-up — and what didn't?	
Refill materials and adjust strategy for the next show.	











YOUR BOOTH SPACE INCLUDES

SPACE / SIZE

Your booth space is approximately 8 ft wide by 7 ft deep.

Pipe and premium drape - Optional

Single booth \$85
 Double Booth \$150
 Triple Booth \$225
 Color options: all white, all black, combo black/white/black

Please be sure to order this on your bridal show contract.

TABLE AND CHAIRS

6ft black skirted table with 2 chairs.

ELECTRICITY AND WI-FI

Free electricity and Wi-Fi. If you require electricity, please be sure to select it on your bridal show contract.

WI-FI PASS CODE

Your Wi-Fi pass code will be provided to you the morning of the bridal show.

LUNCH

Free lunch, no tickets required.

LOAD IN AND OUT

Professional assistance with load in and load out the day of the show.

OR EMAIL JEFF@585wedding.com
WITH ANY QUESTIONS OR CONCERNS











BRIDAL SHOW DAY SCHEDULE

SET-UP TIME ———— 9:00am to 11:45am

You can arrive anytime after 9:00am to set up your booth. Please be ready to accept brides at your booth by 11:45am. When you arrive you'll be directed to your booth space.

START TIME 12:00 noon

585Wedding.com has advertised the doors opening at 12:00 noon. If there is a line of brides, doors will open at 11:45am. This will help alleviate the opening rush.

LUNCH SERVED ——— 10:00AM TO 1:15PM - No lunch tickets required

ELECTRIC

If you requested electric, don't forget to bring power strips and extension cords.

BREAK DOWN / EXIT ____ 3:00PM

Please do not break down / leave your booth before 3:00pm.

SHOW DAY QUESTIONS

Please look for a 585Wedding.com staff member or go to the registration desk.

PLEASE FEEL FREE TO CALL JEFF AT 585-227-7690
OR EMAIL JEFF@585wedding.com
WITH ANY QUESTIONS OR CONCERNS



Show Agreement & Contract for Exhibit Space



January 24, 2026





March, TBD, 2026



June, TBD, 2026

ARBORT



September, TBD, 2026

ARBORT



Sign up for all four shows; January 24, 2026, March, TBD, 2026, June, TBD, 2026, and September, TBD, 2026, and receive \$25 off each show OR Sign up for two or three shows on this form and take \$25 off each show.

Vendor Type: Previous, First T	ime Non-Profit and	Booth Si	ze (select for each show)		
PREVIOUS EXHIBITOR	PREVIOUS EXHIBITOR	DOOLITOI	PREVIOUS EXHIBITOR	PREVIOUS EXHIBITOR	
O Single booth \$695	O Single booth \$545		O Single booth \$545	O Single booth \$595	
approx. 8' x 7' O Double booth \$1,295	approx. 8' x 7' O Double booth \$995		approx. 8' x 7' O Double booth \$995	approx. 8' x 7' O Double booth \$1,100	
approx. 16' x 7' Triple booth approx. 24' x 7' \$1,850	approx. 16' x 7' Triple booth approx. 24' x 7'		approx. 16' x 7' Triple booth \$1,350 approx. 24' x 7'	approx. 16' x 7' Triple booth \$1,450 approx. 24' x 7'	
FIRST TIME EXHIBITOR AND NON-PROFIT	FIRST TIME EXHIBITOR AND NON-PRO	FIT	FIRST TIME EXHIBITOR AND NON-PROFIT	FIRST TIME EXHIBITOR AND NON-PROFIT	
O Single booth \$595 approx. 8' x 7'	O Single booth \$495 approx. 8' x 7'		O Single booth \$495 approx. 8' x 7'	O Single booth \$495	
O Double booth \$1,150	O Double booth \$975		O Double booth \$975 approx. 16' x 7'	Double booth \$975	
O Triple booth \$1,750	O Triple booth \$1,350		O Triple booth \$1,350 approx. 24' x 7'		
Electric *Don't forget to bring extension co	ords & power strips, they are not p	rovided.			
O Yes I need electric O No I do not need electric	O Yes I need electric O No I do not need elect	tric	O Yes I need electric O No I do not need electric	O Yes I need electric O No I do not need electric	
Free Lunch Tickets Need addition.	al tickets? Just give us a call at 58	5-227-7690			
O Single booth: 2 tickets	O Single booth: 2 tickets		O Single booth: 2 tickets	O Single booth: 2 tickets	
O Double booth: 4 tickets	O Double booth: 4 ticket		O Double booth: 4 tickets	O Double booth: 4 tickets	
O Triple booth: 6 tickets	O Triple booth: 6 tickets		O Triple booth: 6 tickets	O Triple booth: 6 tickets	
Pipe and Drape (Optional) 8ft	Pipe and Drape Ren	tal <i>(Black/</i>	White/Black fabric panels)		
O Single booth \$85	O Single booth \$85		O Single booth \$85	Single booth \$85	
O Double booth \$150	O Double booth \$150		O Double booth \$150	O Double booth \$150	
O Triple booth \$225	O Triple booth \$225		O Triple booth \$225	O Triple booth \$225	
Totals (add the totals for each co	lumn)				
Bridal Expo Total	Bridal Fair Total		Summer Expo Total	Wedding Expo Total	
(Bridal Expo Total '26 + Bridal Fair	lotal '26 + Summer Brid	dai Expo i	otal '26 + Wedding Expo To	otal '26) = Subtotal	
Contact/billing information				Multi-Show Discount	
When RochestersLargestBridalshows.com receives Payment Option you have selected below. <i>Questions</i>					
PAYMENT Charge the full amount upon OPTIONS contract submission.			will be charged 30 days before each show date.	SAVE \$25	
OPTIONS contract submission. If you register less than 30 days before the show date full payment is required. Name: Company Name:		for each additional show			
Address:				selected with the signing of 4th show this contract	
	I			this contract	
City:		State:	Zip Code:	Grand Total	
E-mail:		Phone:	Cell:	Please initial	
Website:	Facebook:	Insta	gram:	I have read, completed, and agree to the rules & regula-	
CREDIT CARD INFORMATION tions on page 2 of 2 of this contract.					
Card #: CVV:					
Billing Address for charge card (if different than above):					
City:		State:	Zip Code:	FO E S PO Box 26498	
Rochester NY 14626 I have read and agree to all the terms and conditions on pages 1 and 2 of this contract. Rochester NY 14626 585-227-7690					
Today's Date: Full Name: Signature: Www.585weddin				Wedding www.585wedding.com jeff@585wedding.com	
				jeni@bobwedding.com	
Do you have any requests, thoughts, ideas, suggestions that	t you would like to share?			www.585wedding.com	

Payment	Please check both and initial
O I understand that there are NO CANCELLATIONS and N	
\ensuremath{O} I understand that I will not receive my list of registered	orides and grooms if payment has not been made in full.
Food Samples	Please check both and initial
•	n NOT bringing food samples
585Wedding.com must inform The Hyatt Regency Rochester in advance of any vendors/ex samples at any Bridal Show, and what those types of food items are. Samples must be no	hibitors that will be distributing food initial
Rules and Regulations	
	Exhibitor agrees to:
11:30am, on and/or set up exhibit space on June TBD, 2026 (Summer Bridal Expo between the hours of 9:00am and 11:30am . A $$100$ early breakdown fee will be	00am and 11:45am, and/or set up exhibit space on March, TBD, 2026 (Bridal Fair), between the hours of 9:00am and , between the hours of 9:00am and 11:30am, on and/or set up exhibit space on September, TBD, 2026 (Wedding Expo), mposed to any vendor breaking down their booth and/or leaving prior to the time specified. Display products and other than The 585wedding.com Magazine can be displayed or distributed at the bridal shows or on the premises of the any bride or groom for any wedding service other than for the contracted exhibitor.
own products and services at the Wedding Expo/Bridal Expo/Bridal Fair as app. The information included in this database is protected by federal copyright laws. It m connection with the Wedding Expo/Bridal Expo/Bridal Fair). Neither the Mailing List n lease, lend, modify, display, share, or otherwise permit the Mailing List or any of its c Mailing List may not be used in, or in connection with, any solicitation of the goods of SHOW, SEMINAR, WORKSHOP, OR ANY TYPE OF EVENT THAT PROMOTES THE GA contest/promotion/give-away that is in conjunction with, and/or names any of Mailing List leaves the Wedding Planner Corp's facility, the Exhibitor is in the best poresponsible for any incident or use not permitted by this paragraph, whether or not in any of its contents is a direct violation of the Unfair and Deceptive Trade Practices Ac use. The Exhibitor agrees, and each individual signing this Agreement on behal	sive use of the Exhibitor and/or Individual/Company in the form of a single copy, and solely for the promotion of its ropriate. The Mailing List database contains private copyrighted information owned exclusively by Wedding Planner Corp. ay not be copied (other than printed hard copy of lists and labels for the Exhibitor's own use in the Exhibitor's own business or any of its contents may be made available to, or used by, any other person or entity. The Exhibitor may not sell, give, rent, intents to be made available, in whole or in part, to anyone outside of the Exhibitor, whether or not for consideration. The services of any other person or entity. THE MAILING LIST MAY NOT BE USED TO PROMOTE ANY BRIDAL OR HONEYMOUTHERING OF FUTURE BRIDES AND/OR FUTURE GROOMS. The Mailing List cannot be used to promote any ner entity or person other than the person or entity signing this contract. The Exhibitor acknowledges that once the dition to assure compliance with these restrictions and therefore agrees (and assumes all related risks) to be fully and strictly advertent and whether caused by the acts or omissions of the Exhibitor or others. Unauthorized use of the Mailing List leads. By using this Mailing List or any of its contents, you hereby acknowledge the protected copyright and agree to the terms of of Exhibitor, agrees to pay on demand The Wedding Planner Corp. the sum of Ten Thousand and NO/00 Dollars e of the Mailing List that is contrary to any provision of this paragraph, together with the attorneys fees and other
Exhibito	further agrees to the following:
must confine their activities to their contracted space. Exhibitors will not be permittee. This contract cannot be canceled and, once signed, Exhibitor/Company listed at the contracted space or not. All payments and fees are due and payable in full Wedding Expo, September 1, 2026. Any material draped from Exhibits must meet via received by Wedding Planner Corp via fax transmission, email, or postal mail. In the plus all reasonable attorney's fees in the event collection is necessary. The Exhibitor responsible for any damage to or for the loss of destruction of the Exhibitors properby injury being expressly waived by the Exhibitor; (b) will be exempted from and defend Exhibitor or any of its representatives, agents, employees, patrons, invitees or visitors of The Wedding Planner Corp. Wedding Planner Corp., its agents and employees, will assignment after the contract has been signed if they find it necessary to do so. Wedevents beyond the control of Wedding Planner Corp. Exhibitor is responsible for any a county, city, or other taxing entity. Exhibitor is responsible to pay all sales tax on item. This contract shall be governed by the laws of the State of New York. Both the Weddin state courts located in the County of Monroe, State of New York. Exhibitor agrees the defenses based upon lack of personal jurisdiction to any cause of action brought to entire unpaid balance shall become due and payable at once. Should it become necethereof, the Exhibitor agrees to pay attorney's fees and/or all other costs incurred (or a service charge of 1 1/2% per month on payments more than 10 days overdue. Wedding Planner Corp. may, without liability, delay performance or cancel this Contra God, terrorism, political unrest, embargo, pandemic state of emergency, failure of soil This contract contains the entire agreement, between the parties, pertaining to the supon any of the parties hereto, unless reduced to writing and signed by the parties to stated herein.	ble. No balloon popping, or noises that we consider objectionable are permitted from your contracted space. Exhibitors It to use strolling entertainment nor to distribute samples, souvenirs, or literature except from their own exhibit space. bove, and/or signee is fully responsible for all charges as outlined herein of this agreement whether Exhibitor uses as follows: Bridal Expo, December 15, 2025, Bridal Fair, March 1, 2026, Summer Bridal Expo, June 1, 2026, and with local fire laws or they will be asked to be removed. There is no booth sharing. This contract is binding when signed and event of nonpayment, person signing below agrees to pay full rate of their contracted space, excluding any and all discountagrees that Wedding Planner Corp., its agents and employees, and the hosting facility or its employees: (a) Will not be or injuries to the Exhibitors, his representatives, agents or employees, all claims for any such loss, damage, destruction, or ad and indemnified by the Exhibitor from and against any and all losses, damages and claims for death of or injury to the except that no such indemnification shall apply to any such death or injury to the extent resulting from the sole negligence into the liable for failure to hold the bridal show as scheduled. Wedding Planner Corp. reserves the right to shift space ding Planner Corp. reserves the right to change the Wedding Expo, Bridal Expo and/or Bridal Fair venue and date due to and all sales/use tax or other direct charges or fees levied, assessed or charged by the US Government, as well as any state, a sold at Wedding Planner Corp. Bridal Shows. An ag Planner Corp. and the Exhibitor agree that any disputes hereunder will be heard exclusively in the appropriate federal and the Exhibitor is transacting business in New York State and the Exhibitor expressly waives to the fullest extent possible any inforce the terms of this contract. Upon failure or neglect of Exhibitor to pay as stipulated above, on receipt of statement, the sarry to have an attorney or agenc
	Signature:
Company.	Signature.
Date: Title:	Print Name:
I agree to all	of the above rules and regulations:
	Signature:
(Personal Guarantee)	(Personal Guarantee) (Date)
	SUBMIT